

PAKISTAN AGRICULTURAL MACHINERY SECTOR



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TRADE DEVELOPMENT AUTHORITY
OF PAKISTAN





TDAP INTRODUCTION

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information

exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.





INTRODUCTION

The agricultural machinery sector has been divided into, namely tractors, and agriculture equipment Implements. Tractors are made available locally by setting up tractor assembly plants in different parts of Pakistan.

The Made in Pakistan tractors are heavily exported to various countries of the world including **Afghanistan, Botswana, Kenya, Zambia, Zimbabwe, Tanzania, South Africa, Angola, Uganda, and Ghana**, etc.

Being an agriculture market, Pakistan boasts a wide range of opportunities for exporting top quality reliable, and durable tractor farming machinery in both domestic and foreign countries.

Major Tractor assemblers-manufacturers:

Millat Tractors Ltd.
 Al-Ghazi Tractors Ltd. (Fiat
 (Ford tractors); Fecto Belarus Ltd.
 (Belarus tractors);

Production grew by 55.6% in 2020-21 from 2019-20.

The manufacturing capability of agricultural implement firms is limited. Major agriculture equipment are made such as scrapers, disc plows, disc harrows, tine cultivators, subsoilers and tool bars, sprayers, seed drills and planters for land preparation, tillage, etc

TESTING/ CERTIFICATES



ISO/TC 23 ISO 18497:2018
 ISO 9001:2015 TUVSUD





PRODUCTION AREA

THE AGRICULTURAL MACHINERY INDUSTRY CLUSTER IS LOCATED IN LAHORE, KARACHI, AND FAISALABAD DIVISIONS.

LIST OF HS CODES

HS Code	Description
8432	Agricultural, horticultural or forestry machinery for soil preparation or cultivation
8433	Harvesting or threshing machinery, incl. straw or fodder balers; grass or hay mowers; machines for cleaning, sorting or grading eggs, fruit or other agricultural produce; parts thereof
8434	Milking machines and dairy machinery
8436	Agricultural, horticultural, forestry, poultry-keeping or bee-keeping machinery
8437	Machines for cleaning, sorting or grading seed, grain or dried leguminous vegetables; machinery used in the milling industry or for the working of cereals or dried leguminous vegetables
8701	Tractors

LIST OF TOP IMPORTERS FOR TRACTORS

Product	Value in 2016	Value in 2017	Value in 2018	Value in 2019	Value in 2020
World	43.45	48.03	55.81	53.21	43.07
United States of America	8.15	9.11	12.51	13.46	9.91
France	2.84	3.09	3.61	3.86	2.87
Germany	2.41	2.52	3.25	3.04	2.48
Canada	2.78	3.53	4.46	4.02	2.41
United Kingdom	1.52	1.48	1.52	1.62	1.83
Italy	1.57	1.61	1.69	1.82	1.82
Poland	1.73	1.86	2.41	1.70	1.63
Spain	1.35	1.26	1.49	1.42	1.13
Russia	0.69	1.72	1.64	1.32	1.06
Australia	0.79	1.00	0.99	0.85	0.87

Sources: ITC Trade Map

UNIT VALUE: US\$ BILLION

LIST OF TOP IMPORTERS OF AGRICULTURAL IMPLEMENTS

Product	Value in 2016	Value in 2017	Value in 2018	Value in 2019	Value in 2020
World	31.78	36.25	39.60	38.05	37.71
United States of America	3.58	3.68	4.28	4.44	4.72
Germany	2.63	2.84	3.29	3.10	3.07
France	2.32	2.53	2.88	2.95	3.05
Canada	2.01	2.49	2.63	2.36	2.13
Russian Federation	1.35	1.88	1.70	1.63	1.62
United Kingdom	1.48	1.54	1.49	1.48	1.33
Netherlands	1.12	1.20	1.33	1.25	1.29
Australia	0.96	1.16	0.99	0.94	1.06
Belgium	0.91	1.02	1.14	1.13	1.04
Poland	0.56	0.71	1.03	0.90	0.99

Sources: ITC Trade Map

UNIT VALUE: US\$ BILLION

TOP DESTINATIONS FOR PAKISTAN'S TRACTORS

Product	Value in 2016	Value in 2017	Value in 2018	Value in 2019	Value in 2020
World	16.51	17.30	14.64	26.76	33.98
Afghanistan	3.94	1.70	0.76	3.06	7.59
Botswana	1.10	3.27	2.92	3.94	4.89
Kenya	1.80	1.32	2.06	2.72	3.99
South Africa	0.80	0.80	0.79	0.72	1.99
Angola	0.00	0.02	0.00	0.15	1.97
United Arab Emirates	1.09	1.08	0.60	0.73	1.81
Turkey	0.16	0.03	0.09	0.03	1.52
Nigeria	1.55	3.01	2.38	3.43	1.48
Somalia	0.35	0.06	0.27	0.12	0.94
Togo	0.00	0.00	0.02	1.11	0.92

Sources: ITC Trade Map

UNIT VALUE: US\$ M



TOP DESTINATIONS FOR PAKISTAN'S AGRICULTURAL IMPLEMENTS

Product	Value in 2016	Value in 2017	Value in 2018	Value in 2019	Value in 2020
World	3.614	4.274	3.093	3.72	4.025
Afghanistan	0.649	0.358	0.192	0.296	0.777
Botswana	0.067	0.484	0.314	0.213	0.44
South Africa	0.149	0.083	0.296	0.16	0.393
Malaysia	0.245	0.236	0.286	0.23	0.366
Kenya	0.317	0.317	0.169	0.195	0.244
Sierra Leone	0	0	0	0	0.206
United Arab Emirates	0.156	0.09	0.061	0.12	0.181
Tanzania	0.169	0.154	0	0	0.176
Angola	0.067	0.159	0.079	0.104	0.174
Nigeria	0	0.003	0	0.357	0.158

Sources: ITC Trade Map

UNIT VALUE: US\$ M





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