

Date: 29th August, 2024

Mr Asfandiyar Baig

Additional Secretary

Gujranwala Chamber of Commerce & Industry

Address: Aiwan-e-Tijarat Road, Gujranwala,

Email: gcci@gcci.org.pk

Tel: 055-9200391-4

Mob: 0334-4774550, 0324-9600177

Subject: Corporate Rate Letter 2024

Dear Mr **Asfandiyar Baig**,

Please accept our profound gratitude for your kind patronage extended towards *Mövenpick Hotel Karachi*. We are privileged in having you as our preferred client, and we look forward to your continued support.

We are pleased to inform you that our hotel had comprehensive multiple upgradation / renovation projects over the past years; which are well experienced by you and your esteemed guest.



Mövenpick Hotel Karachi team honor the affiliation with your organization. Under the prevailing circumstances globally and nationally, we are compelled to adjust our room rates **with 1st September 2024**. Attached rate agreement covers our all categories of rooms and suites according to your need. We trust this will meet your acceptance and we look forward to receive your signed acknowledgement.

Thank you for your kind support and patronage.

You're sincerely,

Abid Sultan

Regional Sales Executive (Punjab)

Mövenpick Hotel Karachi – Owned by Arabian Sea Enterprises Limited

Email: abid.sultan@movenpick.com

Mobile: +92 345 8225453

Corporate Rates

Room Category	Rack Rates	Occupancy	
		Single Occupancy	Twin/Double Occupancy
Classic Rooms	PKR 55,000/-	PKR 35500/-	PKR 38500/-
Deluxe Rooms	PKR 65,000/-	PKR 39000 /-	PKR 42000/-
Executive Rooms	PKR 75,000/-	PKR 43000/-	PKR 46000 /-
Premier Rooms	PKR 80,000/-	PKR 45000 /-	

Suite Corporate Rates

Suite Category	Rack Rates	Suite Rate
Royal Suite	PKR 300,000/-	PKR 175,000/-
Ambassador Suite	PKR 175,000/-	PKR 105,000/-
Presidential Suite	PKR 175,000/-	PKR 105,000/-
Diplomatic Suite	PKR 125,000/-	PKR 75,000/-
Business Suite	PKR 95,000/-	PKR 65,000/-
Junior Suite	PKR 85,000/-	PKR 50,000/-

- ❖ Rates are quoted in PKR, per room per night.
- ❖ Rates are subject to applicable government taxes i.e. 15% at present.
- ❖ The taxes may vary according to changes made by government.
- ❖ Extra person/Extra mattress charges will be PKR 3000 + Tax

Corporate Rates validity

These corporate rates are applicable from 1st September 2024 & valid until further notice.

Amenities in Classic Rooms:

- ✓ Complimentary daily buffet breakfast served at the restaurant from 0630h-1030h.
- ✓ Courtesy airport transfers, by shuttle service, upon prior request and flight details.
- ✓ WIFI enabled shuttle service.

- ✓ Complimentary welcome drink on arrival.
- ✓ Fruit basket on arrival.
- ✓ Tea/Coffee making facility in the room.
- ✓ 02 small water bottles in the room.
- ✓ Safe deposit locker facility in the room.
- ✓ 24-hour Complimentary Access to the Health Club (on request after operational hours)

Additional Amenities at 'Deluxe Floor'

- ✓ A large working desk.
- ✓ 2 pieces of laundry per person per day.

Amenities at 'Executive Floor'

- ✓ Complimentary daily buffet breakfast served at the restaurant from 0630h-1030h.
- ✓ Courtesy airport transfers, by separate car, upon prior request and flight details.
- ✓ Complimentary welcome drink on arrival.
- ✓ Fruit basket on arrival.
- ✓ Tea/Coffee making facility in the room.
- ✓ 02 small water bottles in the room.
- ✓ Safe deposit locker facility in the room.
- ✓ 24-hour Complimentary Access to the Health Club (on request after operational hours)
- ✓ Exclusive check in at Executive Lounge on 9th Floor.
- ✓ Complimentary snacks at Executive Lounge on 9th Floor.
- ✓ Daily Turn down service.
- ✓ Complimentary access to Board Room in Executive lounge by prior reservation (T&C Apply)

Additional Amenities at 'Premier rooms & Suites':

- ✓ Express check in and checkout through Executive lounge.
- ✓ Larger and spacious room with city view.
- ✓ Complimentary Stay for the Spouse.
- ✓ Executive Lounge (located on the 9th Floor).
- ✓ Special fruit and turn down amenity on daily basis.
- ✓ Complimentary Minibar

Exhibition and Blackout dates

During City Events / Blackout dates corporate rates will not be applicable.

Health & Safety at Mövenpick Hotel Karachi

Welcoming, safeguarding and taking care of others is at the heart of what we do and who we are. As we work on new and improved processes to ensure the safety and wellbeing of our guests and high standards of hygiene are already delivered across all Mövenpick Hotel Karachi.



Sustainability at Movenpick Hotel Karachi

Movenpick Hotel Karachi is deeply committed to sustainability. This commitment is reflected in our eco-conscious laundry practices, water restrictor, energy-efficient approach utilizing LED lighting throughout the premises, water conservation through flow meters on all taps, and ongoing efforts to establish a plastic-free environment by minimizing single-use plastics in both rooms and the entire hotel facility.



General Terms and Conditions

- 1) The standard check in time is 1500 hrs. & check out time is 1200hrs.
- 2) In the event of early arrival of guests, the full room rate of previous night will be charged as per International hotel policy for all guests arriving prior to 0900 hours. All arrivals between 0900 – 1500 hours will be subject to a 50% early arrival charge.
- 3) Late checkout will be extended till 1400 hrs. (Subject to availability), after that 50% of the rate will be charged till 1700 hrs. And full night will be charged thereafter.
- 4) You are requested to guarantee your room reservations. The rooms, which are not guaranteed, will be released after 1600 hours. Thereafter, rooms will be assigned based on availability.
- 5) All guaranteed reservations must be cancelled in writing 48 hours prior to arrival, to avoid no-show penalty charges; no verbal communications will be honored.
- 6) All reconfirmed reservations either by telephone or email will be considered as guaranteed reservations and No-show charges will be applicable.
- 7) Corporate rates are subject to availability at the time of booking and apply to individual bookings of a maximum of nine rooms per night. Bookings for groups of 10 rooms and above different rate may be applicable.
- 8) Special rates for long stay can be negotiated separately, however booking should be made in advance for uninterrupted minimum 30 nights, special rates will not be applicable for extended stays.
- 9) The quoted corporate room rates are based on the understanding that your company will produce the mutually agreed room nights. Production will be reviewed on monthly basis and corporate rates may be subject to change if company's production is not as initially indicated.
- 10) Your company must make all reservations prior to the guests' arrival. For guests already in house the corporate rate will only be applied as of the date of receiving your written reservation. No retroactive adjustments can be made.
- 11) Your Contracted Corporate Rates are only applicable if your company books the business directly. If the booking is done through a travel agent or a third party, the hotel reserves the right not to apply your corporate rate.

- 12) If your company settles the guest's bill, subject to credit arrangements, a written confirmation from your company to that effect must be forwarded to the Reservations Manager or Sales Department prior to the guest's arrival.
- 13) Contracted Corporate rates may only be applicable once this contract is duly signed and sent to Hotel with acknowledgement.
- 14) Contracted Corporate Rates will not be applicable on any special event in the city.
- 15) The terms of this agreement are confidential and may not be disclosed to any third party.

Kindly sign and return this Letter to the, Mövenpick Hotel Karachi Club Road, Karachi

If you have any further questions, please do not hesitate to contact us anytime by dialing the number below. We assure you of our best attention and services, and look forward to having the opportunity to welcoming you and your guests in our hotel.

With best regards

Mövenpick Hotel Karachi –
Owned by Arabian Sea Enterprises Limited

Abid Sultan
Regional Sales
Executive (Punjab)



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Signature
Karachi Pakistan

Gujranwala Chamber of Commerce & Industry

Asfandyar Baig
Additional Secretary

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Signature
Karachi Pakistan