

MEMORANDUM OF UNDERSTANDING (MOU)

Between

Marian Hotel Gujranwala

And

**Gujranwala Chamber of Commerce and Industry
(GCCCI)**

Date: [08-July-2025]

This Memorandum of Understanding (MOU) is entered into on this Date 08-07-2025,

By and Between.

Marian Hotel Gujranwala, located at Attawa hereinafter referred to as "The Hotel", And
Gujranwala Chamber of Commerce and Industry (GCCCI), located at Model Town Trust
Plaza. Hereinafter referred to as "GCCCI".

1. Purpose:

The purpose of this MOU is to establish a framework for collaboration between The Hotel and GCCI to provide preferential discounts and benefits to GCCI members. This partnership aims to foster business development, strengthen ties, and offer mutual advantages to both parties.

2. Scope of Understanding:

The Marian Hotel Gujranwala agrees to offer the following exclusive benefits to GCCI members, upon presentation of valid GCCI membership identification:

2.1. Discount on Room Accommodation:

20% discount on all room categories for the Gujranwala Chamber of Commerce (GCCI) official bookings based on prevailing hotel rates.

15% discount on all room categories for GCCI individual members based on prevailing hotel rates.

2.2. Discount on Dining Services:

15% discount on Restaurant à la carte dining for Chamber Direct Bookings, capped at PKR 60,000.

10% discount on Restaurant à la carte dining for GCCI individual members, capped at PKR 40,000.

2.3. Discount on Banquet and Event Services:

“Exclusive Discount will be extended according to the chosen menu selection,”
27% discount will be offered on banquet hall Charges,
Bookings and event arrangements for both GCCI official functions and GCCI members’ private events.

Special Offer:

One (1) complimentary one-night stay for two persons on events with a minimum of 300 guests (hotel-catered banquets only).

3. Payment Terms:

All quoted rates are exclusive of prevailing government taxes.

4. Duration:

This MOU shall come into effect from 7-7-2025 and will remain valid for a period of Six Months. The agreement may be renewed or amended upon mutual written consent by both parties.

5. Terms and Conditions:

1. All discounts are non-transferable and strictly applicable to valid GCCI members only.
2. Advance reservation is required, and all benefits are subject to availability.
3. Discounts cannot be combined with any other personal based, promotions, special offers, or discounted rates.

Signatures:

For Marian Hotel, Gujranwala

Name: Usman Zafar

Designation: M. Manager

Signature: [Signature]

Date: 8-7-2025

For Gujranwala Chamber of Commerce and Industry (GCCI)

Name: _____

Designation: _____

Signature: [Signature]

Date: _____